

Client Account Project Manager



Herrco Cosmetics have an exciting opportunity to join our expanding team as a **Client Account Project Manager** in Halesworth, Suffolk.

We are offering a salary in the region of **£25,000** per annum and we will always consider an exceptional salary for an exceptional person!

Herrco Cosmetics...

...are an innovative UK based cosmetics manufacturer, specialising in bespoke product development and formulation. For over two decades, we have been creating some of the most well-known cosmetic products in the UK, and year on year, our formulations are winning increasingly prestigious awards in top cosmetics ceremonies.

Manufacturing cosmetics and personal care products: spanning skin care, bath, body, and aromatherapy. Also product development into more niche markets such as mother and baby, sun protection and organics. Herrco is a thriving family business whose company philosophy is firmly rooted in providing flexible innovative solutions for our clients' production criteria.

We are now looking for a talented individual to come and join our team. We recruit people who believe in the things we do, people who are motivated, hardworking, and have a 'can do, will do attitude'.

The Job:

Taking clients ideas and dreams from initial concept to the final product, working with packaging suppliers, the internal technical and innovation teams to develop a product to meet the clients brief within the commercial guidelines. Walking into your local department store, space NK, Harrods or Selfridges and seeing a product that you have project managed from start to finish is incredibly rewarding! Working with small SPA brands and luxurious clients right through to global brands If you love beauty products you will love this role!

Job Duties:

- Managing a number of clients and projects with specific responsibility for building conducive professional relationships, with full accountability for New Product Development and ongoing repeat orders
- Project planning and ongoing monitoring of critical paths ensuring project timelines are achieved
- Liaising with your clients ensuring their questions are answered and they are delighted with their new products and ranges in line or exceeding their expectations
- Working closely with the Chemists and Technical Team in new formulation testing and user trials
- Working with external suppliers for packaging, components, and artwork. Whatever the client project needs, the account manager makes it happen
- Developing long term fruitful relationships with existing customers and new customers

Essential Requirements:

- Excellent organisation, project planning and problem solving experience
- Experience of dealing with high profile customers
- High levels of attention to detail
- Commercially savvy

How to Apply:

Please email HR@herrco.co.uk

